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GUS-0118
Copy 3 of 4

4 February 1959

MEMORANDUM FOR : Deputy Director (Plans)
THROUGH : Mr. Eugene Kiefer
SUBJECT : Photographic Configurations for
GUSTO

1. On 8 January 1959, Mr. E. Green was at Headquarters to discuss matters pertaining to CHALICE. Later in the day, in a discussion covering a variety of subjects, the undersigned questioned Mr. Green as to EK policy regarding R&D and fabrication of a limited number of cameras. Ed stated EK philosophy was not to undertake R&D in this area unless there was a possibility of a fairly large quantity production. He did state he felt EK would be willing to undertake a camera design and limited production program for us but he felt he would have to make inquiries before definitely committing EK. Mr. Green indicated he would inform the undersigned of EK's decision.

2. Mr. Kiefer on 4 February asked if I felt EK was willing to undertake a camera design and fabrication program. I gave him the information cited in Par.1. Later the same day, I talked to Ed Green. He stated EK was interested. He apologized for not conveying this information to us as promised. He stated the communication breakdown was due to his rather extensive travel schedule. He hoped his tardiness did not eliminate EK from consideration. I gave him no assurance pro or con.

3. Mr. Green in our meeting of 8 January was given no indication of any future program. The conversation was to verify if EK policy had changed from the time CHALICE came into being.

4. The undersigned's knowledge of EK's capability in the camera design field is not recent. My past experience, however, indicates they have not as much experience in design and manufacture of specialized aerial photographic equipments as do 2 of the 3 companies now submitting proposals to us.

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[redacted] whose experience with EK in this field is more recent, agrees. The position we take is this: we may derive some benefits from asking EK to submit an informal proposal; however, the probability of their suggesting something not already investigated or proposed will be remote.

5. As a point of interest, both P&E and [redacted] have presented their first proposals. [redacted] proposal is due 9 February. All finalized proposals are due the first week in March 1959.

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[redacted]
Lt. Col., USAF

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DDP-DD/P: [redacted] pr

Distribution:

Orig - Mr. Bissell
2 - Mr. Kiefer
✓ 3 - [redacted]
4 - Chrono, GUS

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